

Plumbers' Retirement Savings Fund, Local 130, U.A.

Tuesday, November 14, 2023

Presenter Name:

David Fowler Retirement Plan Counselor

PURSUING THE FUTURE YOU IMAGINE

Key takeaways

Your retirement income

New! Saving through your 401(k) plan beginning January 1, 2024

Investment strategies and options

Resources



Your retirement income

Where can your money come from after you retire, and will you have enough to live the retirement you imagine?



Where your income in retirement can come from

Social Security may not be enough. For many, Social Security will only replace a portion of income in retirement.



Social Security







Many financial planners say you'll need between 70% and 90% of your pre-retirement income to live comfortably in retirement.



Income from assets

Income from earnings

Other



A look at monthly Social Security benefits examples



Like most people, you're probably thinking "I'm going to need more than that."

FOR ILLUSTRATIVE PURPOSES ONLY. Not intended to be, investment fiduciary, financial, legal or tax advice.

Source: 2022 Guide to Social Security.

Assumptions: This table assumes the projections are based on a person at age 50 in 2022, worked steadily since age 22 and received average pay raises. Wages and salaries will remain constant until retirement.



Coming soon! Saving in the 401(k)

Effective **January 1, 2024**, the 401(k) will be added to the plan. Saving in the 401(k) is one of the simplest ways to save for retirement.



How 401(k) pretax contributions work

Contributions are made before taxes are taken out.

On the plus side

- Any growth is tax-deferred.
- Your current taxable income may be lowered.
- You may pay lower taxes later.

The 401(k) option will be added to the Plan effective January 1, 2024.





The beauty of compounding

With the potential of compounding, not only could your investments have the potential to grow, but any earnings could also produce earnings.





FOR ILLUSTRATIVE PURPOSES ONLY. This hypothetical illustration does not reflect a particular investment and is not a guarantee of future results. This is a demonstration of the rules of 72 and 114 mathematical rules used to approximate the number of years it takes a given investment to double and triple in value. It assumes a 6% rate of return. Rates of return may vary. This illustration does not reflect any associated charges, expenses, or fees, which could change the outcomes provided.





Investing in the plan

Different investment strategies may impact how your savings potentially grow.



Becoming a smarter investor starts by understanding the language

Understanding the terminology and principles of investing, as well as how they work together, may help set you up for success.

Terms you need to know

Asset classes

A grouping of similar types of investments such as stocks, bonds, cash alternatives or stable value funds.

Asset allocation

Choosing how much to invest in each asset class to create your portfolio.

Diversification

Mixing your investments among the different asset classes or within an asset class.

Rebalancing

Adjusting your asset allocation to align with your evolving investment strategy. Asset allocation, diversification, and/or rebalancing do not ensure a profit or protect against loss.

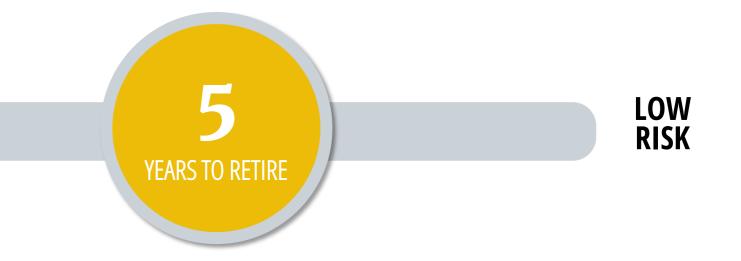




How age and risk tolerance influence investment strategy

Generally speaking, the further people are from retirement, the more aggressive they are able to invest.

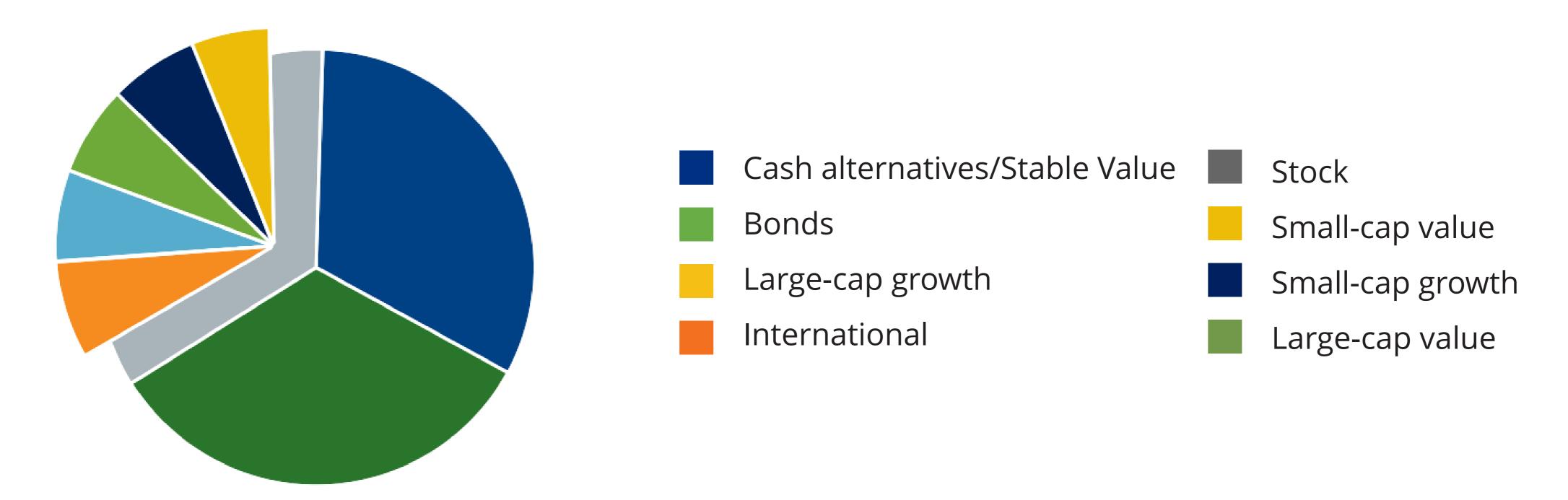






Why diversification matters

Sample of diversified investments



FOR ILLUSTRATIVE PURPOSES ONLY. Diversification does not ensure a profit or protect against loss.

Diversification matters because all your investments will react differently in any given economic situation.



Target date model portfolios

• The date in a target date fund name is the approximate date when investors are expected to start withdrawing their money (generally assumed to be at age 65). The principal value of the fund is not guaranteed at any time, including at the time of the target date and/or withdrawal.

Target Date Funds

- Are professionally managed.
- Provide a diversified investment in a single option. \bullet
- Have return potential ranging from low to high. ullet
- Automatically become more conservative over time.

Asset allocation and balanced investment options and models are subject to the risks of their underlying investments.



Building your portfolio on your own

You can choose from the individual core funds included as part of your plan to create a diversified mix of investments to match your risk tolerance.

- Select your own mix of individual funds.
- Decide how much to invest in each fund.
- Manage and monitor your account accordingly.





Target date portfolios

Target Date Portfolios

- MM Sel T. Rowe Price Ret 2005
- MM Sel T. Rowe Price Ret 2010
- MM Sel T. Rowe Price Ret 2015
- MM Sel T. Rowe Price Ret 2020
- MM Sel T. Rowe Price Ret 2025
- MM Sel T. Rowe Price Ret 2030
- MM Sel T. Rowe Price Ret 2035
- MM Sel T. Rowe Price Ret 2040
- MM Sel T. Rowe Price Ret 2045
- MM Sel T. Rowe Price Ret 2050
- MM Sel T. Rowe Price Ret 2055
- MM Sel T. Rowe Price Ret 2060

Investing involves risk, including possible loss of principal.

Lifestyle Fund

Wellesley Income (Vanguard) Vanguard Wellington Fund





Domestic equity funds

| | Value | Blend | Growth |
|-------|----------------------------------|-----------------------------------|---------------------------------|
| Large | Vanguard Windsor II Fund | Vanguard Total Stck Mkt Idx Fd | JPMorgan Large Cap Growth R5 |
| Mid | | | Mid Cap Growth (MassMutual) |
| Small | T. Rowe Price Small-Cap VI Fd | | |

Investing involves risk, including possible loss of principal.

- Investments in companies with small market capitalization ('small caps') may be subject to special risks given their characteristic narrow markets, limited financial resources, and less liquid stocks, all which may cause price volatility.
- Indexes are unmanaged, do not incur fees or expenses and cannot be purchased directly for investment.



Short-term, stable value, fixed income and foreign / global funds



Investing involves risk, including possible loss of principal.

- Guarantees are subject to the terms and conditions of the contract and the claims-paying ability of the insurer.
- Bond prices generally fall when interest rates rise (and vice versa) and are subject to risks, including changes in credit quality, market valuations, inflation, liquidity, and default. High-yield bonds have a greater risk of default.
- Foreign securities involve risks, such as currency fluctuations, economic changes, and political developments. These risks may be heightened in emerging markets, which may also experience liquidity risk.
- A stable value fund is not federally guaranteed and has interest rate, inflation, and credit risks. Guarantees are subject to the terms and conditions of the group annuity contract or funding agreement and the claims-paying ability of the insurer.

Fixed Income

Baird Core Plus

Foreign / Global

- EuroPacific Growth (American)
- American Funds Sm Cap World Fd



Take a deep breath

your retirement savings.

- > You're in it for the long term.
- Keep your goals in mind.



During big swings in the market, it's only natural to be concerned about your personal financial circumstances and



A case for sticking with your plan

The data below shows how missing the market's best days can affect your return on investment.

Costs of missing the market's best days 2001 - 2020



WITH 10 BEST DAYS

FOR ILLUSTRATIVE PURPOSES ONLY. Refers to the S&P 500 TR USD. Source Morningstar Direct S&P 500 returns January 1,2001 through December 31, 2020. Returns expressed as total returns. This chart is intended for illustrative purposes only it is not investment advice. Past performance is not a guarantee of future results. Calculations relating to lost investment return created by Empower Advisory Group LLC, a registered investment adviser and wholly owned subsidiary of Empower Annuity Insurance Company of America. An index is not actively managed, does not have a defined investment objective, and does not incur fees or expenses. Performance of an index fund will generally be less than its benchmark index You cannot invest directly in an index.





Our goal is to help you reach yours



Empower is here to help

Website: empowermyretirement.com

Call center: 833-569-2433

Weekdays from 7 a.m. to 9 p.m. and Saturdays from 8 a.m. to 4:30 p.m. Central time.

Mobile app: Available in the App Store® from Apple® and on Google Play[™].



QR Code to download the app



Important information regarding your meeting with representatives of Empower

Your Empower representative is a retirement plan advisor (RPA) acting on behalf of Empower Advisory Group, LLC, (EAG) and Empower Financial Services, Inc. (EFSI). EAG is a federally registered investment adviser that provides investment advisory services to retirement plan participants and IRA accountholders nationwide. EAG's goal, through the RPAs and otherwise, is for you to leverage EAG's investment expertise to make retirement planning smarter and more accessible than ever before. EFSI is a broker-dealer registered with FINRA and the U.S. Securities and Exchange Commission. EFSI primarily provides broker-dealer services to employer-sponsored retirement plans. Both EAG and EFSI are members of the Empower Retirement family of companies.

Your RPA is authorized to act as both an investment advisor representative of EAG and a registered representative of EFSI. Your RPA acts as an EAG investment advisor representative when providing investment counseling or recommendations and as a EFSI registered representative when executing securities transactions on your behalf.

Your RPA may conduct a Retirement Readiness Review with you and educate you about available investment options and products offered by EAG. During a Retirement Readiness Review, you will meet with a plan advisor to discuss your current and future goals. Your RPA will look at your full financial picture and provide tailored recommendations in order to help you achieve your personal retirement readiness. Your RPA will assist you with learning about (and, when appropriate, enrolling in) Empower managed accounts solutions, rollovers into plan options, optimized investment allocation and savings amounts, financial planning, general financial wellness, health savings accounts (HSAs), distribution options, and additional products/ solutions offered by your plan and aligned with your needs. While basic investment strategies consider only your age, the service of your RPA includes consideration of a wide range of factors to develop a more indepth picture of who you are before creating a strategy that best fits your individual needs. Your RPA considers your individual financial situation and goals to create a plan designed to help you reach the future you want. Your RPA, acting on behalf of EFSI, can assist you with executing securities transactions related to the recommendations they provide. There is no guarantee provided by any party that participation in any of the advisory services will result in a profit.

By engaging in a dialogue with your RPA, you will receive ongoing direction and advice, including professional support through education when it comes to making important savings, investing and retirement income decisions. Although your RPA cannot provide you with advice on your tax situation, they will share information related to the potential tax implications of taking receipt of the proceeds from your retirement investments. If you feel that you need specific tax advice, please consult with your personal tax advisor.

To obtain the EAG and EFSI Form CRS, or for more information about Empower representatives, visit **empower.com**.

Important information regarding your meeting with a retirement plan counselor (RPC) of Empower

Your Empower representative is a retirement plan counselor (RPC) acting on behalf of Empower Financial Services, Inc. (EFSI), a member of the Empower family of companies. EFSI is a brokerdealer registered with FINRA and the U.S. Securities and Exchange Commission. EFSI primarily provides broker-dealer services to employer-sponsored retirement plans. All Empower RPCs are registered representatives of EFSI.

Empower's RPC can provide information and guidance about a variety of topics, including plan enrollments, distribution and rollover options, consolidation, investment conversations, and savings and contributions strategies by educating you about available options. During your interaction with your RPC, you will engage in an informational dialogue intended to help you understand basic concepts about investing, distribution options available to you, and the advantages of participating in your employer-sponsored retirement plan or an individual retirement account. Although your RPC cannot provide you with advice on your tax situation, they will share information related to the potential tax implications of taking receipt of the proceeds from your retirement investments.

In their capacity as RPCs, the representatives may provide you with retirement counseling services that include education related to various investment options available to you and enrollment processes related to products and services offered or serviced by EFSI or its affiliates. Services provided by your RPC do not include providing securities recommendations or investment advice. If you feel that you need specific securities recommendations, investment advice or tax advice, please consult with your personal investment and/or tax advisor.

To obtain the EFSI Form CRS, or for more information about Empower representatives, visit **empower.com**

prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

Investing involves risk, including the potential loss of principal.

Securities, when presented, are offered and/or distributed by Empower Financial Services, Inc., Member FINRA/SIPC. EFSI is an affiliate of Empower Retirement, LLC; Empower Funds, Inc.; and registered investment adviser Empower Advisory Group, LLC. This material is for informational purposes only and is not intended to provide investment, legal or tax recommendations or advice.

S&P 500[®] Index is a registered trademark of Standard & Poor's Financial Services LLC and an unmanaged index considered indicative of the domestic large-cap equity market. Asset allocation and balanced investment options and models are subject to the risks of the underlying investments, which can be a mix of stocks/stock funds and bonds/bond funds.

iPhone, iPad, Apple, Apple Watch and App Store are trademarks of Apple Inc. Android, Google Play and the Google Play logo are trademarks of Google LLC. iOS is a registered trademark of Cisco in the U.S. and other countries and is used under license.

IMPORTANT: The projections, or other information generated on the website by the investment analysis tool regarding the likelihood of various investment outcomes, are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. The results may vary with each use and over time.

My Financial Path includes products made available by Empower Retirement, LLC and third-party providers outside the retirement benefits provided under your plan. Inclusion of a product in My Financial Path is not an endorsement or recommendation of the product by the plan's sponsor, service providers or fiduciaries.

Putnam is affiliated with Empower Retirement, LLC and its affiliates.

"EMPOWER" and all associated logos, and product names are trademarks of Empower Annuity Insurance Company of America.

Empower refers to the products and services offered by Empower Annuity Insurance Company of America and its subsidiaries, including Prudential Retirement Insurance and Annuity Company and Empower Retirement, LLC. This material is for informational purposes only and is not intended to provide investment, legal or tax recommendations or advice.

On August 1, 2022, Empower announced that it is changing the names of various companies within its corporate group to align the names with the Empower brand. For more information regarding the name changes, please visit empower.com/name-change.

©2023 Empower Annuity Insurance Company of America. All rights reserved. RO3150195-1023

Unless otherwise noted: Not a Deposit | Not FDIC Insured | Not Bank Guaranteed | Funds May Lose Value Not Insured by Any Federal Government Agency

Carefully consider the investment option's objectives, risks, fees and expenses. Contact Empower for a prospectus, summary



